

Shelby Homes

America's "Builder of Choice"



SHELBY HOMES
WHERE DREAMS BECOME A REALITY.

Builder Magazine

RANK	COMPANY	VACATION-HOME CLOSINGS
1	Seagate Homes	247
2	Arthur Rutenberg Homes	218
3	Ence Homes	149
4	Shelby Homes	133
5	Lane Co.	108

SUNNY DAYS: Closings declined for the three returning Next 100 builders on this list, Seagate Homes, Ence Homes, and Lane Co., but Seagate and Lane were able to gain revenue in a tough market. Not surprisingly, three of these vacation specialists hail from Florida.

4TH LARGEST VACATION HOME BUILDER IN THE COUNTRY

RANK	COMPANY	LUXURY/CUSTOM CLOSINGS
1	David Cutler Group	514
2	Arthur Rutenberg Homes	436
3	HHunt Corp.	372
4	John Willis Group	330
5	Trammell Crow Residential	241
6	Shelby Homes	207
7	Magellan Development Group	149
8	Robert Harris Homes	99
9		83

HIGH-CLASS SPECIALISTS: While most of these companies build other products, David Cutler Group and David Powers Homes build solely high-end homes. The other four companies rounding out the top six, build at least 60% luxury/custom homes.

8TH LARGEST LUXURY/CUSTOM HOME BUILDER IN THE COUNTRY

South Florida BUSINESS JOURNAL

Largest Residential Developers

Ranked by total volume of sales in South Florida in 2006

Rank	Developer Address	2006 total dollar volume of sales (in millions)	2006 total volume of sales (in units)	2006 average home price (in thousands)	2006 major developments	Top executive Year established
1	Lennar Corp. 200 N.W. 107th Ave. Miami 33172	\$1,205.3	5,882	\$205	Millan by Lennar, Tuscan, Carriage Pointe	Stuart Miller 1954
2	The Related Group 315 S. Biscayne Blvd. Miami 33131	\$1,071.6	3,207	\$334	Icon Brickell, Beach Club Tower 2, CityPlace South Tower	Jorge M. Perez 1979
3	Fortune International 1300 Brickell Ave. Miami 33131	\$1,071.6	3,207	\$334	Jade Beach, Artech, 1200 Brickell Avenue	Edgardo Defortuna 1985
4	Shelby Homes 5363 N.W. 6th Way, Suite 250, Ft. Lauderdale 33309	\$545.7	1,715	\$318	Trump Ocean Resort & Residences, Country Club Estates, Country Townhomes	Mr. Robert Shelley 1991
5	Trump Development 18001 Collins Ave. Sunny Isles Beach 33160	\$291.9	175	\$1,662	Trump Grande Ocean Resort & Residences, Trump Palms, Trump Towers	Gil Dezer 1999
6	Breakstone Homes 3900 Tamiami Trail Hollywood 33021	\$280.2	278	\$1,008	Villa Mercedes Townhomes, Country Club Estates, Country Townhomes	Mr. Robert Shelley 1991
7	Center Homes 3301 Quantum Blvd., 1st floor Boynton Beach 33434	\$181.9	769	\$236	Antigua Villas and Townhomes, The Sterling Condominiums, Monte Carlo Condominium	Noah Breakstone 1958
8	Connecticut Group 2121 Ponce de Leon Blvd. Coral Gables 33134	\$153.7	449	\$342	Hampton Hills, Canterbury Place, Stratmoor/Sandpiper	Levis Birnbaum 1976
9	Centex Homes 524 Coral Ridge Drive Coral Springs 33071	\$108.7	576	\$189	La Perla, Marsh Harbor, Sonoma Bay	Jorge Lopez 1993
10		\$94.1	405	\$232	Georgetown, Briella, Cobblestone Creek	Craig Perry 1993

4TH LARGEST RESIDENTIAL DEVELOPER IN SOUTH FLORIDA

THE 2006 NEXT 100 141-160

RANK (2006)	COMPANY/CEO/ADDRESS	2006 U.S. CLOSINGS (in '000s)	2006 GROSS REVENUE* (in millions)	WHAT THEY BUILT IN THE UNITED STATES (in units)	REGION
157	MBK HOMES Shefan Markowitz • 175 Technology Dr., Suite 175, Irvine, CA 92618 • 949-789-9300 • www.mbkhomes.com	392	\$212	Detached for sale: 115 Attached for sale: 277 AS, EL, MU	West
158	VAN METRE COS. Albert G. Van Metre Sr. • 5282 Lyngate Ct., Burke, VA 22015 • 703-425-2800 • www.vanmetrecompanies.com	391	\$321	Detached for sale: 174 Attached for sale: 162 For-sale condos: 55 EL, MU, LUX, AA	North
159	THORNTON HOMES William L. Thornton III • 2570 Grandview Pkwy., Birmingham, AL 35243 • 205-870-5495 • www.thorntonhomes.net	388	\$76	Detached for sale: 388 EL, MU, LUX, AA	South
160	SHELBY HOMES Robert Shelley • 6363 N.W. 6th Way, Suite 250, Ft. Lauderdale, FL 33309 • 954-318-1000 • www.shelby-homes.com	301	\$176	Detached for sale: 155 Attached for sale: 228 MU, LUX, VAC	South

*In millions (S) = Public VAC = Vacation/Second home AS = Affordable/subsidized EL = Entry-level MU = Move-up LUX = Luxury/custom AA = Active

160TH LARGEST BUILDER IN THE COUNTRY

Builder FAST TRACK 2006

RANK	COMPANY	2006 GROSS REVENUE (in millions)	2006 U.S. CLOSINGS (in '000s)	2006 GROSS REVENUE PER CLOSING (in thousands)	2006 FAST TRACK RANK
25	The Enterprise Corp. 600 W. Chicago Ave., Suite 750, Chicago, IL 60610 www.theenterprisecompanies.com	\$558	45,661	\$12.2	60
26	Beaver & Bailey 7745 Carondelet Ave., Suite 300, St. Louis, MO 63105 www.beaverbailey.com	\$521	44,911	\$11.6	34
27	The Knight Group 9437 Thornton Blvd., Jonesboro, GA 30236 www.knightgroup.com	\$496	44,461	\$11.2	60
28	Highland Holdings 3120 S. Florida Ave., Suite 101, Lakeland, FL 33803 www.highlandhomes.org	\$483	43,561	\$11.1	85
29	Shelby Homes 6363 N.W. 6th Way, Suite 250, Ft. Lauderdale, FL 33309 www.shelby-homes.com	\$483	43,561	\$11.1	70
30	Innovative Homes 978 E. Woodstock Lane, Salt Lake City, UT 84117 www.innovativehomes.com	\$440	41,741	\$10.5	88

95TH FASTEST-GROWING HOME BUILDER IN THE COUNTRY IN 2006

29TH FASTEST-GROWING HOME BUILDER IN THE COUNTRY IN 2007

5TH FASTEST-GROWING PRIVATE COMPANY IN SOUTH FLORIDA

6TH FASTEST-GROWING HOME BUILDER IN FLORIDA IN 2007



COUNTRY COVE ESTATES ENTRY FEATURE

SAPPHIRE MODEL - MILLSTONE LANDING

WATERFORD MODEL - COUNTRY COVE ESTATES

GOLD PRISM AWARD
GOLD COAST BUILDERS ASSOC.

GRAND AWARD WINNER
TREASURE COAST BUILDERS ASSOC.

GOLD PRISM AWARD
GOLD COAST BUILDERS ASSOC.